

Quarterly Report 3Q for the fiscal year ending December 2025

Nov 13th, 2025
NITTOSEIKO CO., LTD.
(Securities Code TSE Prime: 5957)



Summary of Financial Results



| Unit: Million yen / % | FY2024/3Q | | FY2025/3Q | | YoY | |
|--|-----------|----------|---------------|----------|---------------|----------|
| | Amount | Ratio(%) | Amount | Ratio(%) | Amount change | % Change |
| Net sales | 34,019 | 100.0 | 35,998 | 100.0 | 1,979 | 5.8 |
| Gross profit | 8,030 | 23.6 | 8,606 | 23.9 | 575 | 7.2 |
| Selling, general and administrative expenses | 5,771 | 17.0 | 6,342 | 17.6 | 571 | 9.9 |
| Operating income | 2,259 | 6.6 | 2,264 | 6.3 | 4 | 0.2 |
| Ordinary income | 2,377 | 7.0 | 2,175 | 6.0 | △ 201 | △ 8.5 |
| Net income for current period before income taxes | 2,328 | 6.8 | 2,309 | 6.4 | △ 19 | △ 0.8 |
| Net income attributed to shareholders of the parent company | 1,467 | 4.3 | 1,322 | 3.7 | △ 145 | △ 9.9 |
| Net income per share (yen) | 40.17 | | 36.48 | | | |

Main points

Net Sales

+5.8%

- The fastener segment saw contributions from an Indian subsidiary added in 2Q. Precision screws for game consoles increased significantly.
- The assembly machine segment experienced a YoY revenue decline due to sluggish capital investment amid slowing global EV sales and the impact of U.S. tariffs.
- The control system segment saw steady demand for analytical and measurement equipment for chemicals/pharmaceuticals and domestic batteries, but revenue decreased slightly due to weakening demand following large orders in the previous year.

Operating Income

+0.2%

- Profit margins improved and profits increased due to reduced manufacturing costs achieved through supplier reviews and mold improvements in the fastener segment.
- The operating profit margin temporarily declined in 1Q due to the impact of recording India M&A-related expenses under SG&A.

Ordinary Income

△8.5%

- During the current period, the yen appreciated, resulting in foreign exchange losses. The weakening of the Indonesian rupiah had a particularly significant impact, leading to a decrease in profits YoY.

Overseas

- Sales of fastener products for office automation equipment in Malaysia and for automobiles in Thailand are performing well.
- Sales in local currency decreased slightly compared to the same period last year. However, yen-denominated sales remained flat due to yen depreciation in countries where sales increased.

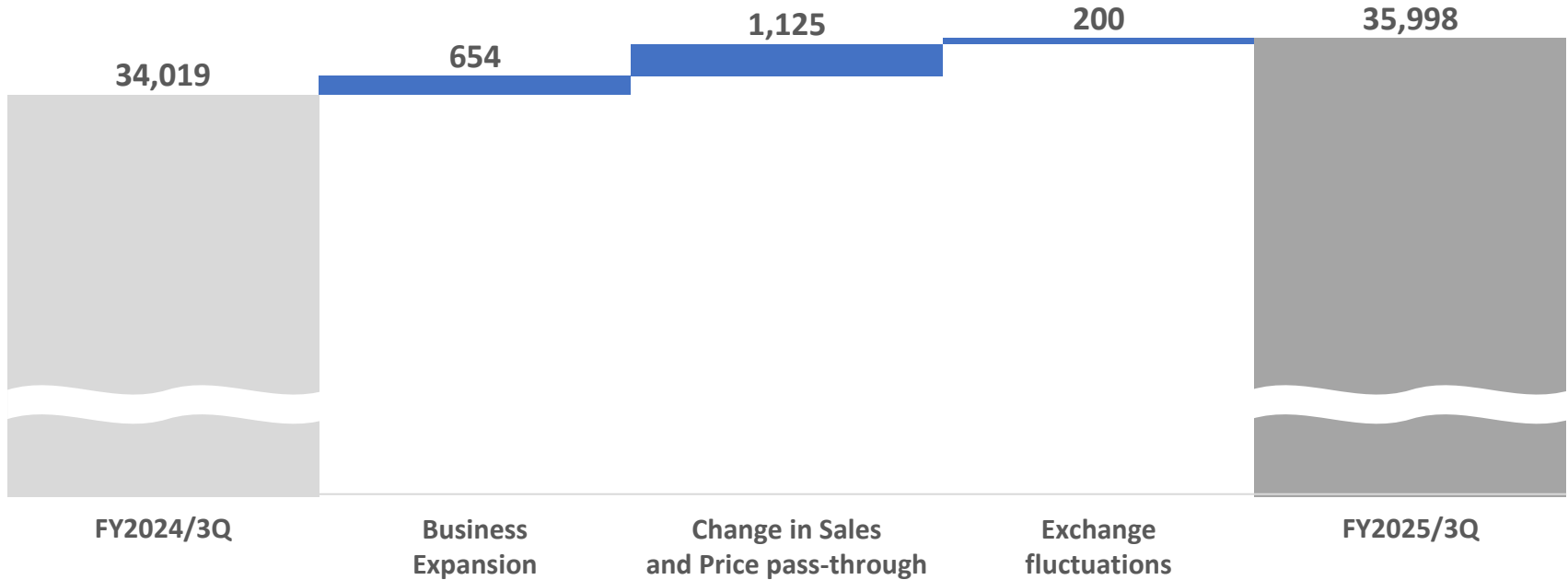
Net Sales and Operating Income by Segment (Consolidated)



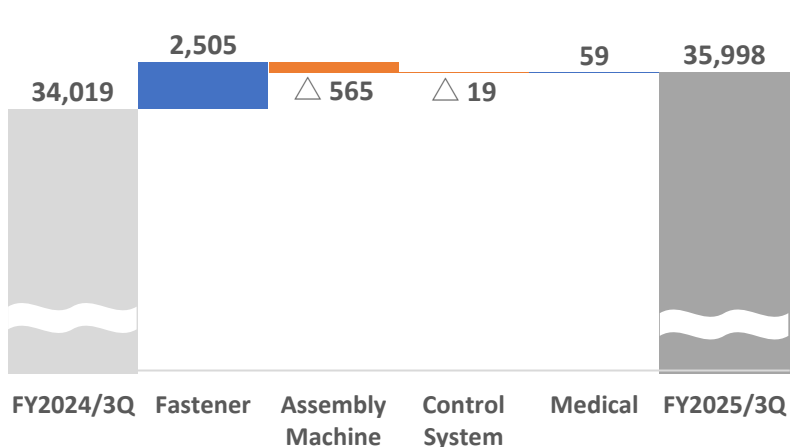
| Unit: Million yen / % | | FY2024/3Q | FY2025/3Q | YoY | |
|-----------------------|------------------|-----------|-----------|---------------|----------|
| | | Amount | Amount | Amount change | % Change |
| Fastener | Net sales | 24,367 | 26,872 | 2,505 | 10.3 |
| | Operating income | 1,004 | 1,493 | 489 | 48.7 |
| | Profit ratio | 4.1 | 5.6 | | |
| Assembly Machine | Net sales | 4,706 | 4,141 | △ 565 | △ 12.0 |
| | Operating income | 851 | 527 | △ 323 | △ 38.0 |
| | Profit ratio | 18.1 | 12.7 | | |
| Control System | Net sales | 4,926 | 4,906 | △ 19 | △ 0.4 |
| | Operating income | 492 | 332 | △ 159 | △ 32.3 |
| | Profit ratio | 10.0 | 6.8 | | |
| Medical | Net sales | 19 | 78 | 59 | 310.4 |
| | Operating income | △ 88 | △ 90 | △ 2 | — |
| | Profit ratio | — | — | | |

Summary of Financial Results - Net Sales

Million Yen



Change in Net Sales by Segment (Million Yen)



Business Expansion

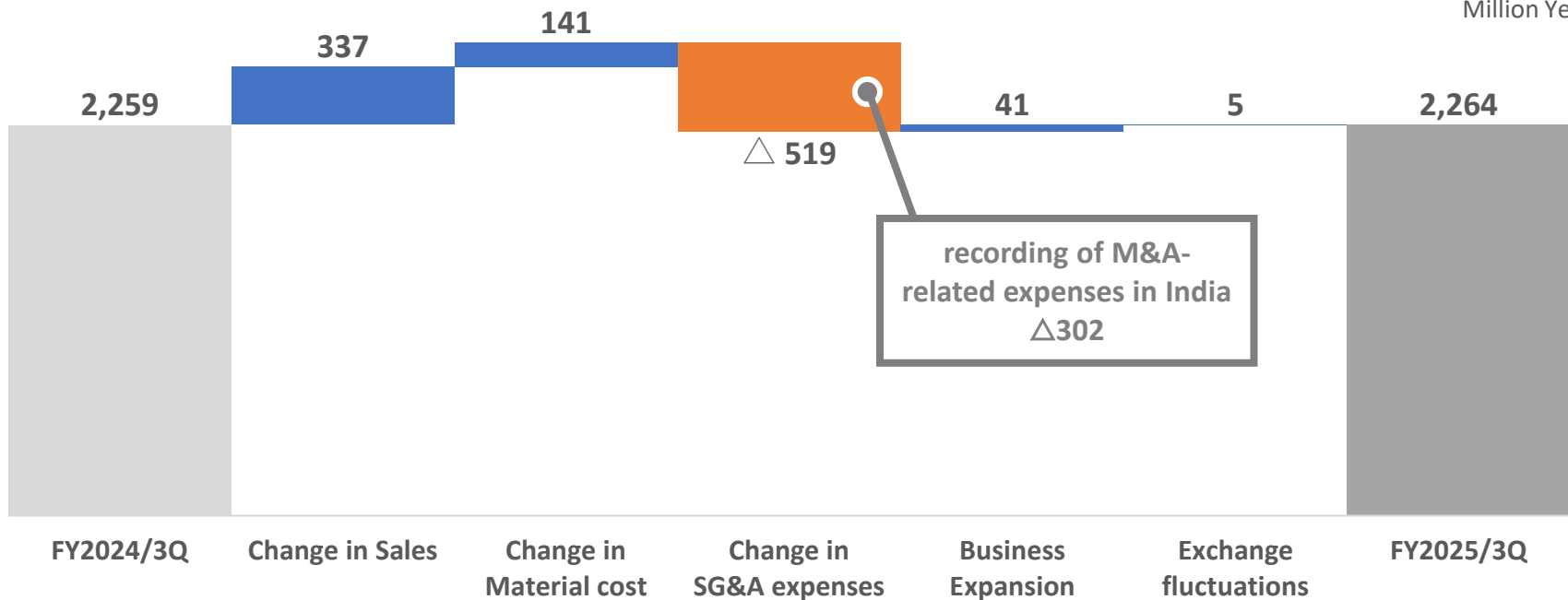
The Indian subsidiary added in 2Q contributed to the performance.

Change in Sales

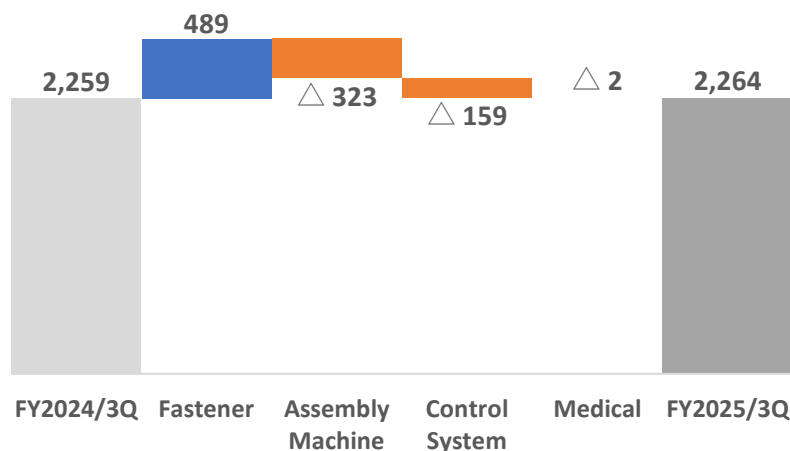
Sales of precision screws for game consoles have increased significantly. Sales of CASE-related fastener products for domestic automobiles and AI-related products for data centers are also performing well.

Summary of Financial Results - Operating Income

Million Yen



Change in Operating Income by Segment (Million Yen)



Change in Material cost

Cost efficiency improved in the fastener segment as manufacturing cost reductions from supplier reviews and mold improvements took effect.

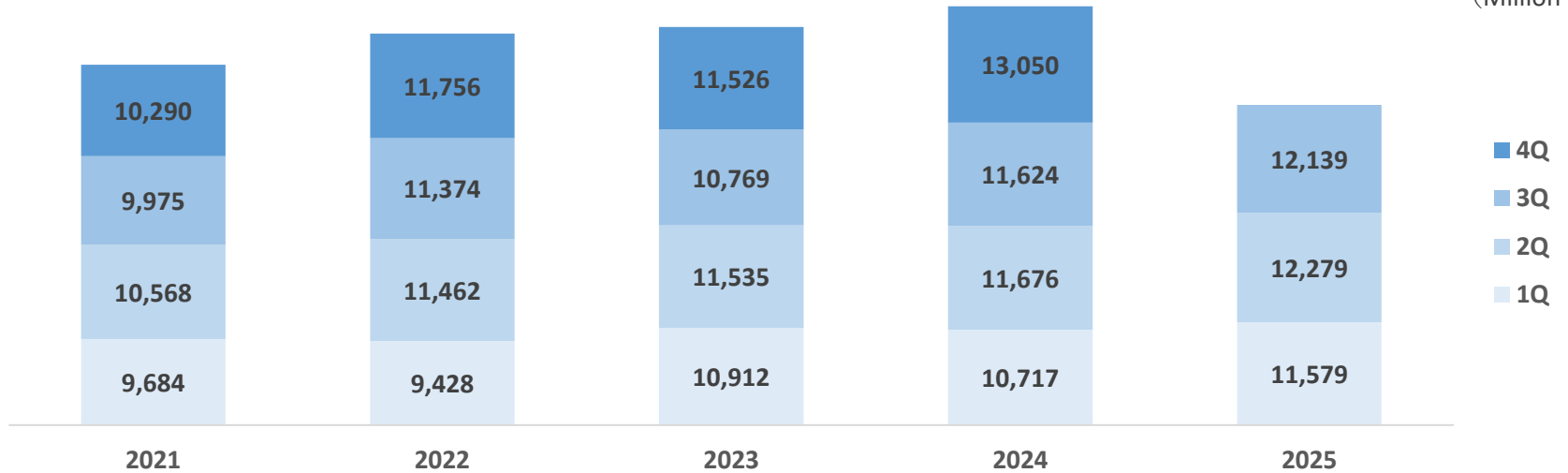
Change in SG&A expenses

SG&A expenses increased significantly due to the impact of recording India M&A-related expenses in 1Q. Labor costs increased due to wage hikes.

Quarterly Performance Trends

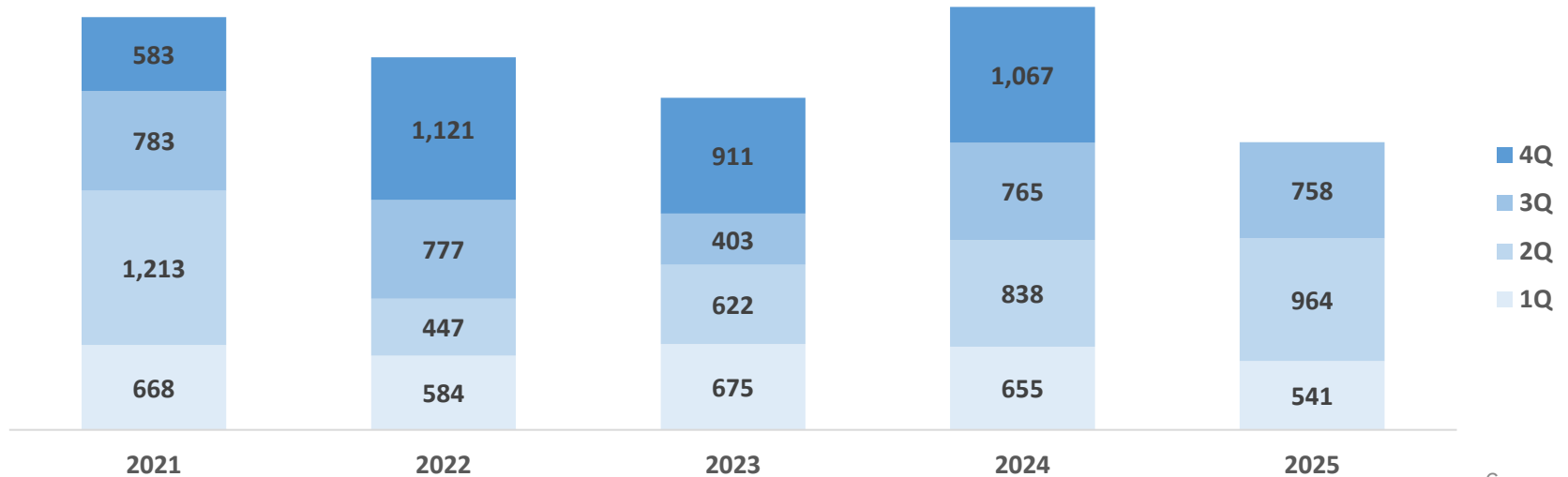
Net Sales

(Million Yen)
(Million Yen)



Operating Income

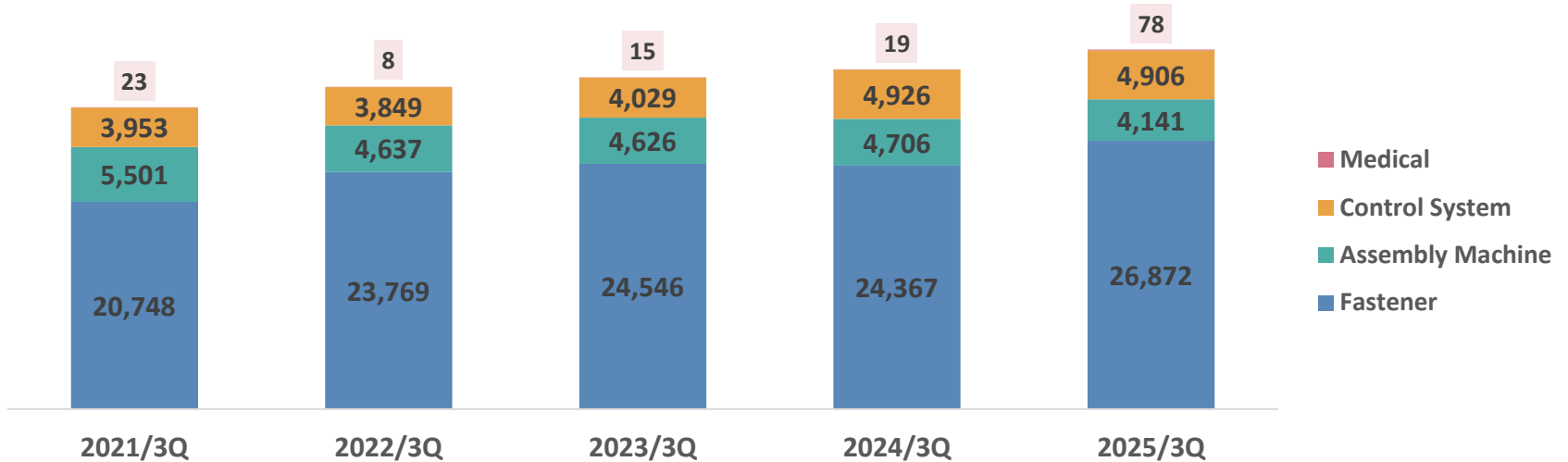
(Million Yen)



YoY Comparison of Segment Performance

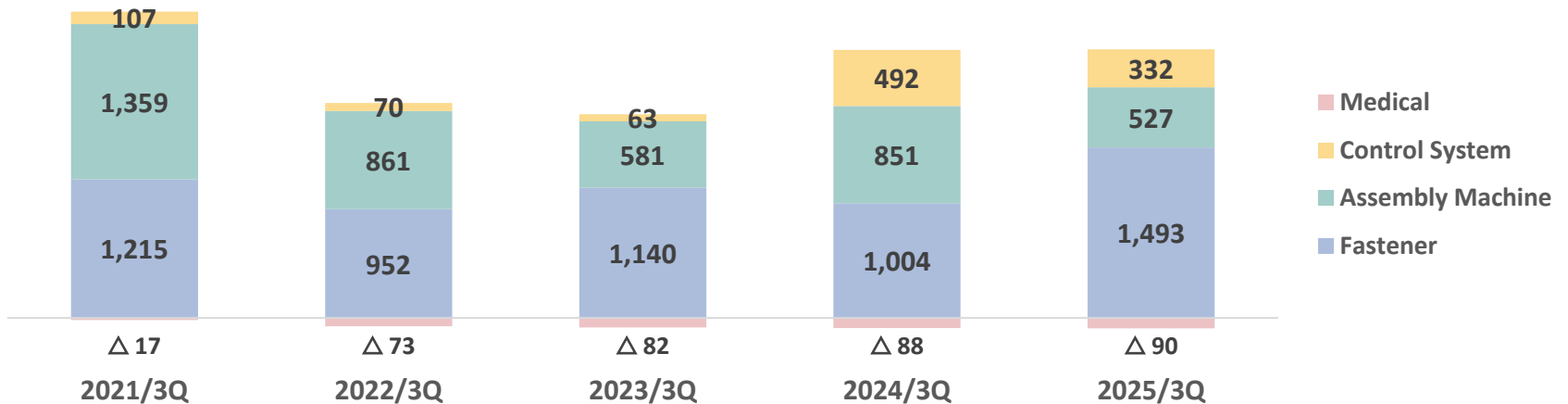
Net Sales

(Million Yen)



Operating Income

(Million Yen)



Overview of Results by Segment - Fastener Segment



Net Sales

Revenue increased YoY

The Indian subsidiary added in 2Q contributed to the automobile industry's performance. Revenue increased due to a significant rise in precision screws for game consoles, AI-related demand, and CASE-related demand for automobiles, primarily in the domestic market.

Operating income

Profit increased YoY

Reform effects gradually emerging through reduced manufacturing costs and improved profit margins via supplier reviews and mold improvements. Despite the impact of India M&A-related expenses recorded in 1Q, domestic automobile and game console sectors remain strong.

| Unit: Mil yen/ % | 2024/3Q | 2025/3Q | YoY | | Comments |
|---------------------------------|---------------|---------------|--------------|-------------|---|
| | Amount | Amount | Amount | % Change | |
| Net Sales | 24,367 | 26,872 | 2,505 | 10.3 | |
| Automobile | 9,557 | 10,792 | 1,234 | 12.9 | The Indian subsidiary added in 2Q contributed to performance. Domestic sales of original CASE-related products remained strong. Inquiries were also brisk for "JOISTUD," which contributes to weight reduction and thin-plate applications, and "AKROSE," a dissimilar metal joining solution for automobile batteries. |
| Housing and construction | 5,308 | 5,268 | △ 39 | △ 0.8 | Due to ongoing impacts such as severe labor shortages in the industry and delays in plans caused by soaring material costs, results were flat YoY. |
| Electrical and electronic parts | 3,545 | 3,523 | △ 22 | △ 0.6 | Press parts orders declined due to inventory adjustments caused by market slowdown. |
| Household goods | 1,518 | 2,207 | 689 | 45.4 | Precision screws for game consoles see significant increase. Continued growth expected. |
| IT and digital equipment | 1,210 | 1,275 | 65 | 5.4 | Malaysia sees increased demand for office automation equipment. Production transfers from China are underway. |
| Precision equipment | 862 | 1,187 | 324 | 37.7 | Domestic demand for lenses and other imaging and optical products is increasing. |
| Energy sector | 172 | 352 | 180 | 105.0 | Demand for "CP GRIP" is strong for data centers due to AI generation needs. |
| Medical | 231 | 243 | 11 | 5.1 | Flat YoY. |
| Others | 1,961 | 2,022 | 60 | 3.1 | |
| Operating Income | 1,004 | 1,493 | 489 | 48.7 | |

Overview of Results by Segment – Assembly Machine Segment



Net Sales

Revenue decreased YoY

In the core automobile industry, while sales of CASE-related and screw driving machines for new production lines were secured, overall capital investment growth remained sluggish due to the global slowdown in EV sales and the impact of U.S. tariffs. Furthermore, revenue declined due to the reactionary effect of large equipment orders in the previous year.

Operating income

Profit decreased YoY

Although price increases were passed through in screw driving machines compared to the previous year's 2Q, profits declined YoY due to the impact of falling sales.

New Products

In February, the Company launched the "FM513VZR," an ultra-low thrust model of our single-axis automatic screwdriver.

| Unit: Mil yen/ % | 2024/3Q | 2025/3Q | YoY | | Comments |
|---------------------------------|--------------|--------------|--------------|---------------|--|
| | Amount | Amount | Amount | % Change | |
| Net Sales | 4,706 | 4,141 | △ 565 | △ 12.0 | |
| Automobile | 2,434 | 2,573 | 138 | 5.7 | Global EV market slowdown and heightened U.S. tariffs have led to a wait-and-see stance on capital investment. Meanwhile, steady sales of screw driving machines for increased production of CASE-related products and new production lines indicate a slight recovery trend. Sales to India are expanding overseas. |
| Electrical and electronic parts | 868 | 476 | △ 392 | △ 45.1 | Decreased YoY due to the impact of capital investment restraint among major customers. |
| Energy sector | 191 | 386 | 194 | 101.2 | Sales increased YoY due to demand for new models of electricity meters. |
| Amusement machine | 131 | 131 | 0 | 0.0 | Flat YoY. |
| Housing and construction | 114 | 73 | △ 41 | △ 35.8 | Decreased YoY due to the impact of capital investment restraint among major customers. |
| IT and digital equipment | 102 | 26 | △ 75 | △ 73.4 | Decreased due to a reactionary decline in smartphone-related orders from the previous year. |
| Others | 863 | 473 | △ 389 | △ 45.0 | Decreased due to the reaction to the previous year's large-scale equipment orders for general-purpose engines. |
| Operating income | 851 | 527 | △ 323 | △ 38.0 | |

Overview of Results by Segment – Control System Segment



Net Sales

Slight decrease YoY

Sales of analytical instruments for the chemical and pharmaceutical sectors, domestic analytical and measurement equipment for batteries, and elemental analyzers for overseas markets performed well. However, overall sales declined slightly due to the impact of large orders received in the previous year within the energy sector.

Operating income

Profit decreased YoY

Last year, profit margins temporarily increased as order backlog for high-value-added analytical instruments were cleared, but shipments settled back to normal levels, resulting in a decline in profits.

New Products

In June, the Company launched the portable moisture meter “CA/KF-51” for overseas markets.

| Unit: Mil yen/ % | 2024/3Q | 2025/3Q | YoY | | Comments |
|---------------------------------|--------------|--------------|--------------|---------------|--|
| | Amount | Amount | Amount | % Change | |
| Net Sales | 4,926 | 4,906 | △ 19 | △ 0.4 | |
| Chemical and pharmaceuticals | 1,011 | 1,161 | 150 | 14.9 | Sales of analytical instruments in Asia remained steady. |
| Energy sector | 1,001 | 610 | △ 391 | △ 39.1 | Demand for elemental analyzers for oil refining and petrochemicals in India and the Middle East expanded, but sales declined due to the reaction to large sulfur analyzer orders in the previous year. |
| Environment | 482 | 543 | 61 | 12.7 | Demand for organic fluorine analysis continues due to PFAS regulations. |
| Electrical and electronic parts | 275 | 356 | 81 | 29.5 | Domestic demand for moisture meters and resistivity meters for batteries is driving growth. Increased orders for flow meters for data centers due to rising demand for generative AI. |
| Housing and construction | 220 | 313 | 93 | 42.2 | The “GEOKARTE IV” ground investigation equipment saw a slight increase due to replacement demand, despite the lackluster growth in detached housing starts. |
| Ship building | 246 | 297 | 51 | 20.9 | The flowmeter market is expected to continue expanding due to the ongoing strength of the shipbuilding industry. |
| Automobile | 478 | 289 | △ 189 | △ 39.5 | Global EV demand has slowed, leading to a significant decline in sales of moisture meters and resistivity meters for LiB, primarily to China. |
| Medical | 89 | 151 | 61 | 68.6 | Moisture meter replacement demand is driving growth. |
| Others | 1,120 | 1,181 | 60 | 5.4 | |
| Operating income | 492 | 332 | △ 159 | △ 32.3 | |

Overview of Results by Segment – Medical Segment



| Unit: Mil yen/ % | 2024/3Q | 2025/3Q | 前期比 | |
|-------------------------|------------|------------|------------|--------------|
| | Amount | Amount | Amount | % Change |
| Net Sales | 19 | 78 | 59 | 310.4 |
| Medical | 19 | 78 | 59 | 310.4 |
| Others | — | — | — | — |
| Operating Income | △88 | △90 | △ 2 | — |

Financial Results

Sales increased due to the reorganization of the product portfolio for strategic market response.

medical illuminator 'FREELED'

Since the COVID-19 pandemic, the Company has been pushing forward to collect market needs and initiate activities while striving to reduce costs in line with customer requests but has not yet been able to secure a contract. Going forward, the Company will continue to focus on strengthening its PR efforts through distributors with the aim for full adoption.

High purity bio-soluble magnesium for medical use

Following the acquisition of a domestic patent in 2023, a U.S. patent was acquired in July 2024. Patents already submitted to six other major countries are also scheduled to be acquired in due course. Efforts to commercialize the product in the near future are continuing. In parallel, the Company is gathering information on the applicability of this material.

Others

In March of this year, the Company obtained ISO 13485 certification, a quality standard for medical devices. The Company is working to establish a production system with the aim of acquiring manufacturing contracts based on medical device development and manufacturing and sales licenses.

Balance Sheet (Consolidated)

| Unit : Million yen/% | FY2024/4Q | | FY2025/3Q | | YoY | |
|--------------------------------------|---------------|--------------|---------------|--------------|----------------|--------------|
| | Amount | Ratio (%) | Amount | Ratio (%) | Amount change | % Change |
| Total current assets | 36,504 | 65.7 | 34,441 | 62.2 | △ 2,063 | △ 5.7 |
| Cash and deposits | 10,580 | 19.0 | 9,333 | 16.9 | △ 1,246 | △ 11.8 |
| Accounts receivable | 13,318 | 24.0 | 11,347 | 20.5 | △ 1,970 | △ 14.8 |
| inventory | 10,992 | 19.8 | 12,697 | 22.9 | 1,704 | 15.5 |
| Total non-current assets | 19,099 | 34.3 | 20,940 | 37.8 | 1,841 | 9.6 |
| Property, plant and equipment | 14,003 | 25.2 | 14,754 | 26.6 | 751 | 5.4 |
| Intangible assets | 864 | 1.6 | 1,721 | 3.1 | 857 | 99.1 |
| Investments and other assets | 4,231 | 7.6 | 4,465 | 8.1 | 233 | 5.5 |
| Total assets | 55,604 | 100.0 | 55,381 | 100.0 | △ 222 | △ 0.4 |
| Total current liabilities | 13,200 | 23.7 | 12,759 | 23.0 | △ 440 | △ 3.3 |
| Accounts payable | 8,835 | 15.9 | 7,447 | 13.4 | △ 1,387 | △ 15.7 |
| Short-term borrowings | 1,325 | 2.4 | 2,444 | 4.4 | 1,119 | 84.5 |
| Total non-current liabilities | 3,812 | 6.9 | 3,582 | 6.5 | △ 230 | △ 6.0 |
| Long-term borrowings | 235 | 0.4 | 190 | 0.3 | △ 45 | △ 19.2 |
| Totalliabilities | 17,012 | 30.6 | 16,341 | 29.5 | △ 671 | △ 3.9 |
| Share capital | 3,522 | 6.3 | 3,522 | 6.4 | — | — |
| Capital surplus/Retained earnings | 30,793 | 55.4 | 31,379 | 56.7 | 585 | 1.9 |
| Treasury shares | △ 1,778 | △ 3.1 | △ 1,746 | △ 3.1 | 31 | — |
| Total net assets | 38,591 | 69.4 | 39,040 | 70.5 | 448 | 1.2 |

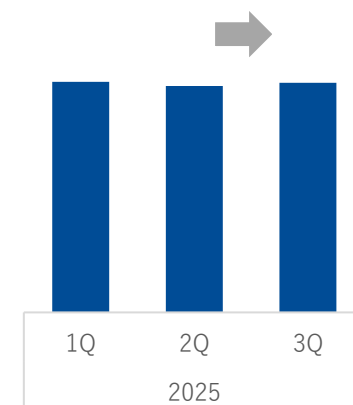
2. Forecast for the Fiscal Year Ending Dec 31, 2025

The future projections in this document, including earnings forecasts, are based on information currently available to the company and certain assumptions that the company considers reasonable and actual results may differ from these forecasts due to a variety of factors.

Forecast for FY2025 (Consolidated)

| Unit : Million yen/% | FY2024 | | FY2025 (Forecast) | | YoY | |
|---|--------|-----------|-------------------|-----------|---------------|----------|
| | Amount | Ratio (%) | Amount | Ratio (%) | Amount Change | % Change |
| Net sales | 47,069 | 100.0 | 50,100 | 100.0 | 3,030 | 6.4 |
| Operating profit | 3,326 | 7.1 | 3,600 | 7.2 | 273 | 8.2 |
| Ordinary profit | 3,573 | 7.6 | 3,700 | 7.4 | 126 | 3.5 |
| Net income attributed to shareholders of the parent | 2,199 | 4.7 | 2,300 | 4.6 | 100 | 4.6 |
| Net income per share (yen) | 60.18 | | 63.36 | | | |

Change in order backlog



Main points

Net Sales

- Demand for precision screws for game consoles in the fastener segment is expected to continue through the year. Demand for “CP GRIP” for data centers is also projected to remain steady over several years, driven by expanding demand related to generative AI. Furthermore, the market for products targeting batteries, inverters, and other components is growing in response to electrification in the automobile sector. Sales contributions from proprietary fastener products are expected to remain stable, primarily driven by domestic sales.
- Overseas demand for assembly machine segment continues to face challenges, while the Indonesian and Indian markets remain robust. Expectations are high for sales contributions from large-scale energy-related equipment projects domestically in the latter half of the fiscal year. Strengthen product promotion through private exhibitions to drive order intake.
- In the control system segment, demand for environmental analysis persists, particularly in Europe. Screening demand related to PFAS remains robust. Domestically, demand for AQF-related products may increase due to PFOS/PFOA regulatory trends. Demand for flow meters for data centers and shipbuilding-related equipment also continues to be strong.
- The medical segment is also expected to see performance contributions from specific products.

Operating Income

- The fastener segment maintained a high-level production system and contributed to profit generation. Continued to pass-through price increases to cover rising labor costs, including wage increases.
- Large specialized equipment for the energy sector within the assembly machine segment contributes to sales but faces challenging profitability. Furthermore, increased import costs at local subsidiaries due to additional U.S. tariffs are squeezing profits.
- The control system segment continues its efforts in cost-reduction design, negotiations with suppliers, productivity improvements, and expense reductions. Promoting appropriate price adjustments by passing prices on to customers as necessary, while gaining the understanding of business partners.
- The Indian subsidiary, which recorded M&A expenses in 1Q, is expected to contribute to profits from the second half of the fiscal year onward.

Market trend and initiatives by segment

| | Main market trends | | Initiatives and future efforts | Change in order backlog |
|------------------|-------------------------------------|--|---|-------------------------|
| Fastener | Automobile | While EV sales slowdown has an impact, demand for products centered on ADAS within CASE-related areas is increasing. Market expansion for batteries, inverters, and other products driven by electrification continues. Demand for vehicle weight reduction and thinner sheet metal persists. | <ul style="list-style-type: none"> Promoting new demand acquisition through joint sales visits to mutual customers within the housing and construction fields. Strengthening sales activities targeting non-Japanese companies, mainly in the European market, in collaboration with overseas subsidiaries. Reduction of manufacturing costs and improvement of profit margins through factory reorganization, reduction of inter-factory transportation, and review of suppliers. | |
| | Housing and construction | Project delays persist due to the industry's severe labor shortage and soaring material costs. | | |
| | Household goods | Orders for game consoles are expected to continue. | | |
| Assembly Machine | Automobile | Companies are adopting a wait-and-see approach amid U.S. additional tariffs and delayed EV equipment investments. While domestic sales volume declines are impacting the market, ADAS-related investments are expected to continue as standard equipment adoption progresses. | <ul style="list-style-type: none"> Expanding low-cost Asian model products targeting non-Japanese users. Strengthening sales expansion in the Indian market. PR for the new ultra-low thrust model "FM513VZR." Added "contamination unit" and "ultra-high precision screw float detection function" as new options for screw fastening machines. | |
| | Electrical and electronic | Capital investment by major customers is expected to remain restrained. | | |
| | Energy sector | Capital investment is expected to increase across companies in response to product updates. | | |
| Control System | Chemical and pharmaceuticals | Demand for LiB is expected to slow in some regions, including China, but demand for next-generation battery materials in Japan and elsewhere is expected to continue. | <ul style="list-style-type: none"> In Europe, the Company is expanding its market share by conducting product stability and durability tests with users through PFAS screening analysis. The organic solvent recycling unit is scheduled for release next year following the production of a demonstration unit. | |
| | Energy sector | Demand for element analyzers and automatic quick furnace devices is expanding for oil refining and petrochemical applications in India and the Middle East. | | |
| | Environment | Domestic regulations for PFOS and PFOA will take effect starting April 2026, fueling expectations for increased demand. Sales of small distillation units, adopted as an official method in April this year, are also trending upward. | | |
| Medical | Development plans | Starting with the U.S. in July 2024, the Company plans to acquire overseas patents for "High purity bio-soluble magnesium for medical use." The Company will prepare for the early commercialization of this material and at the same time, explore the expansion of its application to various medical device fields. The Company is also building a system to obtain new medical device manufacturing contracts utilizing existing technologies. | | |